

What You Need to Know About: The New 1003 (URLA) Uniform Residential Loan Application

PRESENTER:

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New 1003



- Implementation
- Purpose
- Tour of the new 1003



MARCH 2021

Implementation Timeline

- Some companies started Aug. 1, 2020
- January 1, 2021 Redesigned URLA earliest "effective date".
 Some companies have already started to use the new 1003.
- March 1, 2021 Everyone MUST use redesigned Form 1003 for ALL new loan applications. Apps started before Mar. 1st must be submitted before May 1st.
- Old 1003 retires March 1, 2022



Highlights

- The redesigned format is more consumer friendly
- Professionally designed; consumer & industry tested
- Spanish information version is also available



Update

There are things that your company is probably wrapping up about now and you should have seen communication on from your company.

If there is content in the new 1003 that you don't currently collect you might see changes in what your company wants you to be asking your borrowers at the time of application.

Information is more concise and separated; income, properties etc. More radio buttons and boxes that Does Not Apply, instead of not asked or not answered.



SEHIND She Scenes

Behind the Scenes

- There should have been updates to internal policies, processes, procedures & trainings
- There will be updates to your Loan Origination Software (LOS).
- It should <u>feel</u> consistent to what we are all doing today.



SEHIND The Scenes

What You Should Be Doing

- Download and familiarizing yourself with the new updated interactive URLA components
- Reading through FAQs and information provided by Fannie and Freddie Mac



Purpose or Reasons for the changes

- To finally bring Origination up to where the rest of the Mortgage Value change has been moving toward for the last 10 years.
- Uniform Loan App Dataset (ULAD)
- Uniform Appraisal Dataset (UAD)
- Uniform Closing Dataset (UCD) and
- Uniform Loan Delivery Dataset (ULDD)



The new 1003 might have as many as five (5) components

- **1**. Borrower info.
- 2. Continuation Sheet (which could be page 2, 3 etc.)
- 3. Additional Borrower
- 4. Unmarried addendum
- **5.** Lender Loan Information

BLACK required, BLUE may be needed



Form 1003 Sections – Borrower Information Nine (9) Sections (Similar to LE and CD)

- 1. Borrower Information
- 2. Assets & Liabilities
- 3. Real Estate

- 4. Loan Property Information
- 5. Declarations
- 6. Acknowledgements & Agreements

- 7. Military Service
- 8. Demographic Info
- 9. LO Information

The New 1003

Please go to the new nine (9) page application to follow along with this webinar:

https://singlefamily.fanniemae.com/media/7896/display



Some things added, some removed

- From the last 1003 they've added <u>cell phone and email</u>.
- Today many borrowers have different sources of income.
- Taken off is car information.
- Why do we need: number of doors (car), years of schooling?
- The 1003 (URLA) really needed an update.
- For example, income amounts, and sources are much better.
- This was done with industry and consumers.



The application is much better

- With us doing more on the phone, with mobile apps, borrower filled etc.
- This form is easier for the borrower to complete
- This form takes much of the guesswork out of the process.
- This application is more exact, meaning:
- Was the question borrower ignored? Does it not apply?
- Did the LO forget to ask the question?



Uniform Residential Loan Application

Verify and complete the information on this application. If you are applying for this loan with others, each additional Borrower must provide information as directed by your Lender.

Agoncy Case No.

Section 1: Borrower Information. This section asks about your personal information and your income from employment and other sources, such as retirement, that you want considered to qualify for this loan.

1a. Personal Information

Name (First, Middle, I	ast, Suffix)	•	Social Security Number		
	ist any names by which you are known or any names as previously received (First, Middle, Last, Suffix)	Date of Birth (mm/dd/yyyy)	Citizenship O U.S. Citize		
				nt nesident Alien nanent Resident Alien	
O I am applying for	individual credit. joint credit. Total Number of Borrowers: rends to apply for joint credit. Your initials:	(Eirst, Middle, Last, Su		olying for this Loan or between names	
Marital Status Married Separated Unmarried (Single, Divorced, N Reciprocal Benefic	Dependents (not listed by another Borrower) Number Ages Widowed, Civil Union, Domestic Partnership, <u>Registered</u> iary Relationship)	Contact Informatic Home Phone (Cell Phone (Work Phone (Email	on)))	Ext.	
Current Address					
Street					
City		State	ZIP	Unit # Country	

Note: The Loan Amount section has been moved. "Other Borrower" section added. Alternate Names section is hanged. Marital tatus categories as new options.

Answers

- Loan Amount Page 5 Section 4
- Now "Additional Borrower" instead of Co-Borrower.
- This is not another nine (9) pages but only four (4).
- This form can be found here:
- https://singlefamily.fanniemae.com/ media/7946/display



To be completed by the Lender: Lender Loan No./Universal Loan Identifier		Agency Case No.	
Uniform Residential Loan	Application — Addit	ional Borrower	

Verify and complete the information on this application as directed by your Lender.

Section 1: Borrower Information. This section asks about your personal information and your income from employment and other sources, such as retirement, that you want considered to qualify for this loan.

1a. Personal Information

Name (First, Middle, Last, Suffix)	Social Security Numbe		
	(or Individual Taxpayer I	dentification Number)	
Alternate Names – List any names by which you are known or any names under which credit was previously received (First, Middle, Last, Suffix)	Date of Birth (mm/dd/yyyy)	Citizenship OU.S. Citizen Permanent Resident A Non-Permanent Resid	
Type of Credit O I am applying for individual credit.		orrower(s) Applying for th - Use a separator between no	
I am applying for joint credit. Total Number of Borrowers: Each Borrower intends to apply for joint credit. Your initials:			
Marital Status Dependents (not listed by another Borrower) Married Number Separated Ages Unmarried (Single, Divorced, Widowed, Civil Union, Domestic Partnership, Registered Reciprocal Beneficiary Relationship)	Contact Information Home Phone () Cell Phone () Work Phone () Email	 Ext	
Current Address	I		
Street		Unit #	
City	State ZIP	Country	
How Long at Current Address? Years Months Housing O No prin	mary housing expense 🔘 O	wn 🔘 Rent (\$	/month
If at Current Address for LESS than 2 years, list Former Address	oes not apply		
Street		Unit #	
City	State ZIP	Country	
How Long at Former Address? Years Months Housing O No prin	mary housing expense 🔘 O	wn 🔘 Rent (\$	/month
Mailing Address – if different from Current Address Does not apply		a set factoria	
Street	203 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Unit #	
City	State ZIP	Country	

Additional Borrower :

- One thought: Do I use the Additional Borrower form or a brand New 1003?
- Section 1. Borrower Information.
- Section 2. Assets and Liabilities.
- Section 3. Real Estate.
- Section 4. Loan and Property Information.
- Contains only the following statement for the additional Borrower to complete: My information for Section 2,3,4, is listed on the 1003 with (Name of Borrower).



Include income from other sources below. Under Income Source, choose from the sources listed here: Child Support Interest and Dividends Notes Receivable

Mortgage Differential

- Alimony
- Automobile Allowance
- Boarder Income Capital Gains
- Disability Foster Care
- Housing or Parsonage
 - Payments
- Mortgage Credit Certificate Public Assistance Retirement
 - Social Security (e.g., Pension, IRA) Trust
- Royalty Payments Unemployment Separate Maintenance
 - Benefits
 - VA Compensation
 - Other

NOTE: Reveal alimony, child support, separate maintenance, or other income ONLY IF you want it considered in determining your qualification for this loan.

Income Source – use list above	Monthly Income
	\$
	\$
	\$
Provide TOTAL Amount I	Here \$ 0.00
Section 2: Financial Information — Assets and Liabilities.	
My information for Section 2 is listed on the Uniform Residential Loan Application with	
(inse	ert name of Borrower)
Section 3: Financial Information — Real Estate.	
My information for Section 3 is listed on the Uniform Residential Loan Application with	
(inse	ert name of Borrower)
Section 4: Loan and Property Information.	
My information for Section 4 is listed on the Uniform Residential Loan Application with	
(inse	ert name of Borrower)
Borrower Name:	
Uniform Residential Loan Application — Additional Borrower Freddie Mac Form 05 • Fannie Mae Form 1003	
Effective 1/2021	

Additional Borrower contains the following sections:

- Section 5. Declarations. Identical to section on the URLA.
- Section 6. Acknowledgments and Agreements. Contains only the following statement for the additional Borrower to complete: "My signature for Section 6 is on the Uniform Residential Loan Application with (name of Borrower)."
- Section 7. Military Service. Section 8. Demographic Information. and Section 9. Loan Originator Information.
 Identical to section on the URLA.



To be completed by the **Lender:** Lender Loan No./Universal Loan Identifier

Citv

Agency Case No.

Uniform Residential Loan Application

Verify and complete the information on this application. If you are applying for this loan with others, each additional Borrower must provide information as directed by your Lender.

Section 1: Borrower Information. This section asks about your personal information and your income from employment and other sources, such as retirement, that you want considered to qualify for this loan.

ame (First, Middle, Last, Suffix)	Social Security Num (or Individual Taxpaye		– Number)	_
Iternate Names – List any names by which you are known or any names inder which credit was previously received (First, Middle, Last, Suffix)	Date of Birth (mm/dd/yyyy)	Citizensh OU.S. Cit	ip	
ype of Crodit) I am applying for individual credit.) I am applying for joint credit. Total Number of Borrowers: Each Borrower intends to apply for joint credit. Your initials:	List Name(s) of Othe (First, Middle, Last, Suff			
Iarital Status Dependents (not listed by another Borrower) Married Number Separated Ages Unmarried (Single, Divorced, Widowed, Civil Union, Domestic Partnership, Registered Reciprocal Beneficiary Relationship)	Contact Information Home Phone (Cell Phone (Work Phone (Email)	Ext.	
urrent Address	I			
ireetity	State Z	IP	Unit # Country	
ow Long at Current Address? Years Months Housing 🔘 No prin	mary housing expense) Own 🔘 Rent	t (\$	/month
at Current Address for LESS than 2 years, list Former Address	pes not apply			
• • –	oes not apply		Unit #	
•		IP	Unit # Country	

State

ZIP

Country

 Alternative Names such as junior, senior, maiden or married names.

Type of Credit: Individual or Joint credit and who will sign the note.

 Dependents can vary the definition can vary between FHA, VA, USDA and Conventional loans

Marital Status changes.



Dependent definition

- A dependent is a family member. Examples of dependents for VA purposes are: A spouse; Unmarried children including stepchildren, adopted children who are under the age of 18; or are between age 18 and 23 and attending school full-time; or were seriously disabled prior to reaching age 18.
- Parents in the veteran's direct care (biological, step, adopted, foster, etc.) are defined as those who, for at least one year, "stood in the relationship of a parent to a veteran at any time before his or her entry into active service."

Section 1b

1b. Current Employment/Self-Employment and Inc	come 🗌 Doe	s not apply				
Employer or Business Name		Phone ()	-	Gross Mon	thly Inco	me
Street		Unit #		Base	\$	/month
City Sta	ite ZIP	Country		Overtime	\$	/month
·				Bonus	\$	/month
Position or Title		this statement appl		Commission	\$	/month
Start Date / / / (mm/dd/yyyy)		mployed by a family me rty seller, real estate age		Military		
How long in this line of work? Years Months		to the transaction.	int, of other	Entitlements	\$	/month
Check if you are the Business O I have an owner	chin chara of loss th	an 25% Monthly In	como (or Loss)	Other	\$	/month
	ship share of 25% o	-		TOTAL \$		0.00/month

New self-employed areas and percent of ownership, if working for a family member or non arms-length transaction. Also note Military Entitlements. Complete **1c & d** if applicable, less than 2 years or Additional Employment/Self-Employment and Income.

Military Entitlements

- Are for Active, Reserve, or National Guard duty, excluding Base pay.
- For example, Basic Allowance for Subsistence (BAS), Basic Allowance for Housing (BAH), and other military entitlements shown on the Leave and Earnings Statement (LES).
- Enter Military Base pay in Base.





 Alimony Automobile Allowance Boarder Income Capital Gains 	 • Child Support • Disability • Foster Care • Housing or Parsonage 	 der Income Source, choose f Interest and Dividends Mortgage Credit Certificate Mortgage Differential Payments 	 rom the sources list Notes Receivable Public Assistance Retirement (e.g., Pension, IRA) 	 ed here: Royalty Payments Separate Mainten Social Security Trust 		 Unemployn Benefits VA Compen Other 	
NOTE: <u>Reveal alimony, c</u> for this loan.		intenance, or other income ONI			your qu	alification	
	This	is to help in keeping us a	II ECOA compliant	!			
Income Source – use lis	st above				Month	nly Income	
					\$		
					\$		
					\$		
			Drovido TO	TAL Amount Here	ć		0.00

Section 1e

New section: Remember we CANNOT ask if they are receiving alimony, child support, separate maintenance UNLESS they wish to disclose. We always ask if they are paying it for liability and DTI purposes.

Section 2: Financial Information — **Assets and Liabilities.** This section asks about things you own that are worth money and that you want considered to qualify for this loan. It then asks about your liabilities (or debts) that you pay each month, such as credit cards, alimony, or other expenses.



2a. Assets – Bank A	ccounts, Retiremen	nt, and Other Accounts You Have		
Include all accounts Checking Savings Money Market 	below. Under Acco • Certificate of • Mutual Fund • Stocks		Bridge Loan Proceeds Individual Development	Trust Account Cash Value of Life Insurance <i>fused for the transaction)</i>
Account Type – use list above		inancial Institution	Account Number	Cash or Market Value
				\$
				\$
				\$
				\$
				\$
	· · ·		Provide TOTAL Amount Her	e \$ 0.00

Section 2a

Notes: If the borrower has received a gift or grant, and deposited it in an account, include it in the Cash or Market Value amount for that account. Itemize each gift or grant (even if not yet deposited) in Section 4d.



2b. Other Assets and Cr	edits You Have 📃 Do	oes not apply				
Include all other assets a	nd credits below. Under A	sset or Credit Type, choose fr	rom the types listed he	ere:		
Assets • Proceeds from Real Estate Property to be sold on or before closing	 Proceeds from Sale of Non-Real Estate Asset Secured Borrowed Funds 	 Unsecured Borrowed Funds Other 	 Credits Earnest Money Employer Assistance Lot Equity 	 Relocation F Rent Credit 	unds	 Sweat Equity Trade Equity
Asset or Credit Type – use	e list above				Cash o	r Market Value
					\$	
					\$	
					\$	
					\$	
			Provide TOTAL Ar	nount Here	\$	0.00

Section 2b

Notes: Other assets that the borrower would like considered in qualifying for the loan. (Gifts are **not** entered in this section but in Section 4d.) Credits they will receive toward the property purchase.



1. Earnest Money: Enter this Credit Type and the Cash Value of the deposit submitted with a purchase offer to show that the borrower's offer is being made in good faith.

2. Employer Assistance: Enter this Credit Type and the Cash Value of funds provided by an employer for the transaction.



3. Lot Equity: Enter this Credit Type and the Market Value of the net equity in the lot (market value less any outstanding liens) for certain unique transactions.

4. Relocation Funds: Enter this Credit Type and the Cash Value of funds provided by an employer as part of a relocation package.





5. Rent Credit - Enter this Credit Type and the Market Value based on the portion of rental payments credited towards this transaction under a documented rental/purchase agreement.

6.Sweat Equity - Enter this Credit Type and the Cash or Market Value of materials provided for or labor performed on the property M|E|C



7. Trade Equity - Enter this Credit Type and the Market Value of equity assigned to you if you will trade property with the seller as part of this transaction.



Does not apply

List all liabilities below (except real estate) and include deferred payments. Under Account Type, choose from the types listed here: • Revolving (e.g., credit cards) • Installment (e.g., car, student, personal loans) • Open 30-Day (balance paid monthly) • Lease (not real estate) • Other



Account Type – use list above	Company Name	Account Number	Unpaid Balance	To be paid off at or before closing	Monthly Payment
			\$		\$
			\$		\$
			\$		\$
			\$		\$
			\$		\$

2d. Other Liabilities and Expenses 🔲 Does not apply	
Include all other liabilities and expenses below. Choose from the types listed here:• Alimony• Child Support• Separate Maintenance• Job Related Expenses• Other	Monthly Payment
Alimony · Child Support · Separate Maintenance · Job Related Expenses · Other	\$
	\$
	\$

Section 2c & d

Usually off the credit report. Include: debts not listed on credit report, debts with deferred payments, personal debts that will be paid off at or before closing, even if they will be paid off by the new loan.

Properties

- Does the borrower have multiple properties?
- Are they owned outright?
- Are the properties income producing?
- Are there mortgages on the properties?
- Does the borrower NOT have any properties?



Section 3: Financial Information — Real Estate. This section asks you to list all properties you currently own and what you owe on them. I do not own any real estate



Address Street								Unit	#	
City						State	21P	Countr	у	
/	Status: S	5old	le, Residence, Second		Association Dues, etc. if not included in Monthly		For 2-4 Unit Primary or Investment Property			
Property Value	Pending or Retain	Sale,					Monthly Renta Income		For LENDER to calculate: Net Monthly Rental Income	
s					\$		\$	\$	\$	
Mortgage Loans (on this Pro	operty	Does not	apply						
Creditor Name Account Numb		Number	Monthly Mortgage Payment			To be paid off at or before closing	Type: FHA, VA, Conventional, USDA-RD, Other	Credit Limit (if applicable)		
				\$		\$			\$	
				s		s			s	

Section 3: Financial Information – Real Estate

If a refi. put the property they're refinancing first. Note there is more detailed info. for multiple properties (3b & 3c)

Status – is it sold, pending or retained. Also, note if it is to be paid off.

Section 4: Loan and Property Information. This section asks about the loan's purpose and the property you want to purchase or refinance.



4a. Loan and Property Information

Loan Amount \$		Loan Purpose	🔘 Purchase	Refinance	Other (specify)		
Property Address	Street				_	Unit #	
	City			State	ZIP	County	
	Number of Units	Property Valu	Je \$				
Occupancy	Primary Residence	🔘 Second Hoi	me 🔵 In	vestment Proper	ty FHA Secon	dary Residence 🔲 🔵	
1. Mixed-Use Property. If you will occupy the property, will you set aside space within the property to operate your own business? (<i>e.g., daycare facility, medical office, beauty/barber shop</i>) ON OYES							
2. Manufactured Home. Is the property a manufactured home? (e.g., a factory built dwelling built on a permanent chassis)							

Section 4

FHA Secondary Residence if applying for an FHA loan that any Borrower will occupy in addition to the primary residence, but for less than six months of the year. This option does not refer to a vacation home.

4b. Other New Mortgage Loans	on the Property You are Buying o	or Refinancing 🛛 🔲 D	Does not apply			MEC	
Creditor Name	Lien Type	Monthly Payment	Loan Amount/ Amount to be Drawn	Credit Limit (if applicable)		Mortgage Educators and Compliance	
	O First Lien O Subordinate Lien	\$	\$	\$	- * * * ^r		
	O First Lien O Subordinate Lien	\$	\$	\$			

4c. Rental Income on the Property You Want to Purchase	For Purchase Only	Does not apply	
Complete if the property is a 2-4 Unit Primary Residence or a	Amount		
Expected Monthly Rental Income	\$		
For LENDER to calculate: Expected Net Monthly Rental Income			\$

Section 4b and c

4b - is used for concurrent loans on the same property. Loan Amount /Amount to be Drawn - if closed-end or line of credit at closing. Credit Limit - the limit if the loan is a line of credit. 4c - expected Rental Income



4d. Gifts or Grants You Have Been Given or Will Receive for this Loan

Does not apply

Include all gifts and grants below. Under Source, choose from the sources listed here:

 Community Nonprofit Employer 	Federal AgencyLocal Agency	Relative State Agency Religious Nonprofit Unmarried Par		J /	• Lender • Other		
Asset Type: Cash Gift, Gift of Equity, Grant		Deposited/Not Deposited		Source – use list above		Cash or Market	Value
		🔘 Deposited 🔘 Not Deposited				\$	
		O Deposited O Not Deposited				\$	

Section 4d

This section is for gifts/grants that the Borrower may have received and whether the gift/grant was deposited or not.

Section 5: Declarations **Section 5: Declarations.** This section asks you specific questions about the property, your funding, and your past financial history.

5a. About this Property and Your Money for this Loan

 Will you occupy the property as your primary residence? If YES, have you had an ownership interest in another property in the last three years? If YES, complete (1) and (2) below: 	NO YES
 (1) What type of property did you own: primary residence (PR), FHA secondary residence (SR), second home (SH), or investment property (IP)? (2) How did you hold title to the property: by yourself (S), jointly with your spouse (SP), or jointly with another person (O)? 	
B. If this is a Purchase Transaction: Do you have a family relationship or business affiliation with the seller of the property?	O NO O YES
C. Are you borrowing any money for this real estate transaction (<i>e.g., money for your closing costs or down payment</i>) or obtaining any money from another party, such as the seller or realtor, that you have not disclosed on this loan application? If YES, what is the amount of this money?	○ NO ○ YES \$
 D. 1. Have you or will you be applying for a mortgage loan on another property (not the property securing this loan) on or before closing this transaction that is not disclosed on this loan application? 2. Have you or will you be applying for any new credit (<i>e.g., installment loan, credit card, etc.</i>) on or before closing this loan that is not disclosed on this application? 	
E. Will this property be subject to a lien that could take priority over the first mortgage lien, such as a clean energy lien paid through your property taxes (e.g., the Property Assessed Clean Energy Program)?	O NO O YES

There is more truthfulness placed on the borrower. MLOs should review this section carefully with borrowers.



Section 5: Declarations

- For example, on Question C may include a rebate of realtor commission on or after closing or guaranteed cash payments from the seller.
- Question D The borrower must disclose all applications for mortgage credit for another property made with another Lender or creditor during the mortgage process.
- Question E The borrower must disclose if there are or will be any energy liens (PACE or HERO) on the property being purchased or refinanced that are paid through property taxes. This could be solar or other improvements.



Section 5b: Declarations continued

5b. About Your Finances

F. Are you a co-signer or guarantor on any debt or loan that is not disclosed on this application?	
G. Are there any outstanding judgments against you?	O NO O YES
H. Are you currently delinquent or in default on a Federal debt?	O NO O YES
I. Are you a party to a lawsuit in which you potentially have any personal financial liability?	O NO O YES
J. Have you conveyed title to any property in lieu of foreclosure in the past 7 years?	
K. Within the past 7 years, have you completed a pre-foreclosure sale or short sale, whereby the property was sold to a third party and the Lender agreed to accept less than the outstanding mortgage balance due?	
L. Have you had property foreclosed upon in the last 7 years?	O NO O YES
M. Have you declared bankruptcy within the past 7 years? If YES, identify the type(s) of bankruptcy: Chapter 7 Chapter 11 Chapter 12 Chapter 13	

These questions are worded clearer to protect MLOs against fraud by borrowers.



Definitions:

- "Lender" includes the Lender's agents, service providers, and any of their successors and assigns.
- "Other Loan Participants" includes (i) any actual or potential owners of a loan resulting from this application (the "Loan"), (ii) acquirers of any beneficial or other interest in the Loan, (iii) any mortgage insurer, (iv) any guarantor, (v) any servicer of the Loan, and (vi) any of these parties' service providers, successors or assigns.

I agree to, acknowledge, and represent the following:

(1) The Complete Information for this Application

- The information I have provided in this application is true, accurate, and complete as of the date I signed this application.
- If the information I submitted changes or I have new information before closing of the Loan, I must change and supplement this application, including providing any updated/supplemented real estate sales contract.
- For purchase transactions: The terms and conditions of any real estate sales contract signed by me in connection with this application are true, accurate, and complete to the best of my knowledge and belief. I have not entered into any other agreement, written or oral, in connection with this real estate transaction.
- The Lender and Other Loan Participants may rely on the information contained in the application before and after closing of the Loan.
- Any intentional or negligent misrepresentation of information may result in the imposition of:
 - (a) civil liability on me, including monetary damages, if a person suffers any loss because the person relied on any misrepresentation that I have made on this application, and/or
 - (b) criminal penalties on me including, but not limited to, fine or imprisonment or both under the provisions of Federal law (18 U.S.C. §§ 1001 *et seq.*).

(2) The Property's Security

The Loan I have applied for in this application will be secured by a mortgage or deed of trust which provides the Lender a security interest in the property described in this application.

(3) The Property's Appraisal, Value, and Condition

- Any appraisal or value of the property obtained by the Lender is for use by the Lender and Other Loan Participants.
- The Lender and Other Loan Participants have not made any representation or warranty, express or implied, to me about the property, its condition, or its value.

(4) Electronic Records and Signatures

• The Lender and Other Loan Participants may keep any paper record and/or electronic record of this application, whether or not the Loan is approved.

- If this application is created as (or converted into) an "electronic application", I consent to the use of "electronic records" and "electronic signatures" as the terms are defined in and governed by applicable Federal and/or state electronic transactions laws.
- I intend to sign and have signed this application either using my: (a) electronic signature; or
 - (b) a written signature and agree that if a paper version of this application is converted into an electronic application, the application will be an electronic record, and the representation of my written signature on this application will be my binding electronic signature.
- I agree that the application, if delivered or transmitted to the Lender or Other Loan Participants as an electronic record with my electronic signature, will be as effective and enforceable as a paper application signed by me in writing.

(5) Delinquency

- The Lender and Other Loan Participants may report information about my account to credit bureaus. Late payments, missed payments, or other defaults on my account may be reflected in my credit report and will likely affect my credit score.
- If I have trouble making my payments I understand that I may contact a HUD-approved housing counseling organization for advice about actions I can take to meet my mortgage obligations.

(6) Authorization for Use and Sharing of Information

By signing below, in addition to the representations and agreements made above, I expressly authorize the Lender and Other Loan Participants to obtain, use, and share with each other (i) the Ioan application and related Ioan information and documentation, (ii) a consumer credit report on me, and (iii) my tax return information, as necessary to perform the actions listed below, for so long as they have an interest in my Ioan or its servicing:

- (a) process and underwrite my loan;
- (b) verify any data contained in my consumer credit report, my loan application and other information supporting my loan application;
- (c) inform credit and investment decisions by the Lender and Other Loan Participants;
- (d) perform audit, quality control, and legal compliance analysis and reviews;
- (e) perform analysis and modeling for risk assessments;
- (f) monitor the account for this loan for potential delinquencies and determine any assistance that may be available to me; and
- (g) other actions permissible under applicable law.

Section 6

When from eleven to six.



Section 6

Borrower Signature	Date (<i>mm/dd/yyyy</i>) / /
Additional Borrower Signature	Date (<i>mm/dd/yyyy</i>) / /

Borrower Name: Uniform Residential Loan Application Freddie Mac Form 65 • Fannie Mae Form 1003 Effective 1/2021

> Six legal obligations borrowers acknowledge and agree to when they sign the application.



Section 7

Section 7: Military Service. This section asks questions about your (or your deceased spouse's) military service.

Military Service of Borrower

Military Service – Did you	(or your deceased spouse) ever serve, or are you currently serving, in the United States Armed Forces? 🔘 NO 🔵 YES
If YES, check all that apply:	 Currently serving on active duty with projected expiration date of service/tour / / (mm/dd/yyyy) Currently retired, discharged, or separated from service Only period of service was as a non-activated member of the Reserve or National Guard Surviving spouse

Along with previous Military Entitlements this is a new section regarding Military Service.



Section 8

Section 8: Demographic Information. This section asks about your ethnicity, sex, and race.

Demographic Information of Borrower

The purpose of collecting this information is to help ensure that all applicants are treated fairly and that the housing needs of communities and neighborhoods are being fulfilled. For residential mortgage lending, Federal law requires that we ask applicants for their demographic information (ethnicity, sex, and race) in order to monitor our compliance with equal credit opportunity, fair housing, and home mortgage disclosure laws. You are not required to provide this information, but are encouraged to do so. You may select one or more designations for "Ethnicity" and one or more designations for "Race." **The law provides that we may not discriminate** on the basis of this information, or on whether you choose to provide it. However, if you choose not to provide the information and you have made this application in person, Federal regulations require us to note your ethnicity, sex, and race on the basis of visual observation or surname. The law also provides that we may not discriminate on the basis of age or marital status information you provide in this application. If you do not wish to provide some or all of this information, please check below.

Ethnicity: Check one or more Hispanic or Latino Mexican Puerto Rican Cuban	Race: Check one or more American Indian or Alaska Native – Print name of enrolled or principal tribe :		
Other Hispanic or Latino – Print origin: For example: Argentinean, Colombian, Dominican, Nicaraguan, Salvadoran, Spaniard, and so on	 Asian Asian Indian Chinese Filipino Japanese Korean Vietnamese Other Asian – Print race: 		
Salvadoran, Spaniard, and so on. Not Hispanic or Latino I do not wish to provide this information 	For example: Hmong, Laotian, Thai, Pakistani, Cambodian, and Black or African American Native Hawaiian or Other Pacific Islander		
Sex Female Male I do not wish to provide this information	 Native Hawaiian Guamanian or Chamorro Samoan Other Pacific Islander – Print race: For example: Fijian, Tongan, and so on. White 		
	I do not wish to provide this information		

To Be Completed by Financial Institution (for application taken in person):

Was the ethnicity of the Borrower collected on the basis of visual observation or surname? Was the sex of the Borrower collected on the basis of visual observation or surname? Was the race of the Borrower collected on the basis of visual observation or surname?

O NO	O YES
O NO	O YES
O NO	O YES

The Demographic Information was provided through:

🔘 Face-to-Face Interview (includes Electronic Media w/Video Component) 🔘 Telephone Interview 🔘 Fax or Mail 🔘 Email or Internet



Section 9: Loan Originator Information. To be completed by your Loan Originator.

State License ID#
State License ID#
Phone ()
Date (<i>mm/dd/yyyy</i>) / /

Section 9 Loan Originator Information

Form 1003- Lender Loan Information

 Property and Loan
 Information

2. Title Information

- 3. Mortgage Loan Information
- 4. Qualifying the Borrower

Both pieces together equal a Complete 1003 Loan Application



Agency Case No.

Uniform Residential Loan Application — Lender Loan Information

This section is completed by your Lender.

L1. Property and Loan Information		
Community Property State	Refinance Type	Refinance Program
At least one borrower lives in a community property state.	🔘 No Cash Out	Full Documentation
The property is in a community property state.	🔘 Limited Cash Out	Interest Rate Reduction
Transaction Detail Conversion of Contract for Deed or Land Contract Renovation	🔘 Cash Out	 Streamlined without Appraisal Other
Construction-Conversion/Construction-to-Permanent Single-Closing Construction/Improvement Costs \$ Lot Acquired Date / / (mm/dd/yyyy) Original Cost of Lot \$	 Energy Improvement Mortgage loan will finance energy-related improvements. Property is currently subject to a lien that could take priority of the first mortgage lien, such as a clean energy lien paid for throp property taxes (e.g., the Property Assessed Clean Energy program) 	
Project Type Condominium Cooperative Planned	d Unit Development (PUD)	Property is not located in a project

L1 – Property & Loan Information

Unlike the 1003 which covers the loan and property info from the borrower's perspective, this section covers it from the lender's perspective.





L2. Title Information	
Title to the Property Will be Held in What Name(s):	For Refinance: Title to the Property is Currently Held in What Name(s):
Estate Will be Held in	Trust Information
O Fee Simple	Title Will be Held by an Inter Vivos (Living) Trust
C Leasehold Expiration Date / / (mm/dd/yyyy)	🔘 Title Will be Held by a Land Trust
Manner in Which Title Will be Held	Indian Country Land Tenure
Sole Ownership O Joint Tenancy with Right of Survivorship	Fee Simple On a Reservation
C Life Estate	O Individual Trust Land (Allotted/Restricted)
Tenancy in Common O Other	Tribal Trust Land On a Reservation
	Tribal Trust Land Off Reservation
	Alaska Native Corporation Land
	× ·

L2 – Title Information

L3. Mortgage Loan Information Terms of Loan Mortgage Type Applied For Mortgage Lien Type Conventional O USDA-RD Note Rate % O First Lien O FHA O VA O Other: Loan Term (months) Subordinate Lien **Amortization Type Proposed Monthly Payment for Property** Fixed Rate Other (explain): First Mortgage (P&I) Adjustable Rate Subordinate Lien(s) (P&I) If Adjustable Rate: Homeowner's Insurance Initial Period Prior to First Adjustment (months) Supplemental Property Insurance Subsequent Adjustment Period (months) **Property Taxes** Loan Features Balloon/Balloon Term (months) Mortgage Insurance Interest Only / Interest Only Term (months) Association/Project Dues (Condo, Co-Op, PUD) \$ **Negative Amortization** Other Prepayment Penalty / Prepayment Penalty Term (months) TOTAL 0.00 Temporary Interest Rate Buydown/Initial Buydown Rate Other (explain):

L3 – Mortgage Loan Information

and Complianc

DUE FROM BORROWER(S)

A. Sales Contract Price	\$
B. Improvements, Renovations, and Repairs	\$
C. Land (if acquired separately)	\$
D. For Refinance: Balance of Mortgage Loans on the Property to be paid off in the Transaction (See Table 3a. Property You Own)	\$
E. Credit Cards and Other Debts Paid Off (See Table 2c. Liabilities — Credit Cards, Other Debts, and Leases that You Owe)	\$
F. Borrower Closing Costs (including Prepaid and Initial Escrow Payments)	\$
G. Discount Points	\$
H. TOTAL DUE FROM BORROWER(s) (Total of A thru G)	\$ 0.00



L4 – Has four sections

First- due from borrowers



TOTAL MORTGAGE LOANS	
I. Loan Amount Loan Amount Excluding Financed Mortgage Insurance (or Mortgage Insurance Equivalent) Financed Mortgage Insurance (or Mortgage Insurance Equivalent) Amount	\$ 0.00
J. Other New Mortgage Loans on the Property the Borrower(s) is Buying or Refinancing (See Table 4b. Other New Mortgage Loans on the Property You are Buying or Refinancing)	\$
K. TOTAL MORTGAGE LOANS (Total of I and J)	\$ 0.00

L4 – Total Mortgage Loans



TOTAL CREDITS	
L. Seller Credits (Enter the amount of Borrower(s) costs paid by the property seller)	\$
M. Other Credits (Enter the sum of all other credits — Borrower Paid Fees, Earnest Money, Employer Assisted Housing, Lease Purchase Fund, Lot Equity, Relocation Funds, Sweat Equity, Trade Equity, Other)	\$
N. TOTAL CREDITS (Total of L and M)	\$ 0.00

L4 – Total Credits

CALCULATION		
TOTAL DUE FROM BORROWER(s) (Line H)	\$	0.00
LESS TOTAL MORTGAGE LOANS (Line K) AND TOTAL CREDITS (Line N)	-\$	0.00
Cash From/To the Borrower (Line H minus Line K and Line N) NOTE: This amount does not include reserves or other funds that may be required by the Lender to be verified.	\$	0.00



Borrower Name(s): Uniform Residential Loan App

Uniform Residential Loan Application — Lender Loan Information Freddie Mac Form 65 • Fannie Mae Form 1003 Effective 1/2021

L4 - Calculation

These sums the total Cash From/To the borrower.

ompleted by the Lender:		
Loan No./Universal Loan Identifier	Agency Case No.	

Uniform Residential Loan Application — Continuation Sheet



To be co Lende

Additional Infor

Additional Forms and Addendums

- 1. Continuation Sheet
- 2. Unmarried Addendum
- 3. Additional Borrower

	Use this continuation sh	leet if you need more space to complete t	the Uniform Residential Loan Application.			
rrower Name (First, M	iddle, Last, Suffix)					
ditional Information						
	To be completed by the Lender					
	Lender Loan No./Universal Lo	oan Identifier	Agency Case No			
	Uniform Reside	ential Loan Application — I	Unmarried Addendum			
	For Borrower Selectin	ng the Unmarried Status				
	Lenders Instructions for	r Using the Unmarried Addendum				
			rer selected "Unmarried" in Section 1 and the information collected is			
	necessary to determine h	now State property laws directly or indirectly	ly affecting creditworthiness apply, including ensuring clear title.			
ditional Borrower N		For example, the Lender may use the Unmarried Addendum when the Borrower resides in a State that recognizes civil unions, domestic				
	For example, the Lender r	may use the Unmarried Addendum when th	the borrower resides in a state that recognizes civil unions, domestic			
	partnerships, or registere	ed reciprocal beneficiary relationships or whe	nen the property is located in such a State. "State" means any state, the			
dditional Borrower N dditional Information	partnerships, or registere		nen the property is located in such a State. "State" means any state, the			
	partnerships, or registere District of Columbia, the C	ed reciprocal beneficiary relationships or who Commonwealth of Puerto Rico, or any territo	nen the property is located in such a State. "State" means any state, the			
	partnerships, or registere District of Columbia, the C	ed reciprocal beneficiary relationships or who Commonwealth of Puerto Rico, or any territo ried" in Section 1, is there a person who is n	nen the property is located in such a State. "State" means any state, the tory or possession of the United States.			
	partnerships, or registere District of Columbia, the G	ed reciprocal beneficiary relationships or who Commonwealth of Puerto Rico, or any territo ried" in Section 1, is there a person who is n ONO OYES	nen the property is located in such a State. "State" means any state, the tory or possession of the United States.			
	partnerships, or registere District of Columbia, the G If you selected "Unmarr those of a legal spouse? If YES, indicate t civil union, dome	ed reciprocal beneficiary relationships or who Commonwealth of Puerto Rico, or any territo ried" in Section 1, is there a person who is n	nen the property is located in such a State. "State" means any state, the tory or possession of the United States.			
	partnerships, or registere District of Columbia, the G If you selected "Unmarr those of a legal spouse? If YES, indicate t	ed reciprocal beneficiary relationships or whe Commonwealth of Puerto Rico, or any territo ried" in Section 1, is there a person who is n ONO OYES To be completed by the Lender:	hen the property is located in such a State. "State" means any state, the tory or possession of the United States.			
	partnerships, or registere District of Columbia, the G If you selected "Unmarr those of a legal spouse? If YES, indicate t civil union, dome	ed reciprocal beneficiary relationships or whe Commonwealth of Puerto Rico, or any territo ried" in Section 1, is there a person who is n ONO OYES To be completed by the Lender: Lender Loan No./Universal Loan Identifier	hen the property is located in such a State. "State" means any state, the tory or possession of the United States.			

Section 1: Borrower Information. This section asks about your personal information and your income from employment and other sources, such as retirement, that you want considered to qualify for this loan.

1a. Personal Information

Name (First, Middle, Last, Suffix) **Social Security Number** (or Individual Taxpayer Identification Number) Alternate Names - List any names by which you are known or any names **Date of Birth** Citizenship (mm/dd/yyyy) under which credit was previously received (First, Middle, Last, Suffix) OU.S. Citizen O Permanent Resident Alien O Non-Permanent Resident Alien

Type of Credit

○ I am applying for **individual credit**.

O I am applying for **joint credit.** Total Number of Borrowers:

Each Borrower intends to apply for joint credit. **Your initials:**

List Name(s) of Other Borrower(s) Applying for this Loan (First, Middle, Last, Suffix) – Use a separator between names

Continuation sheet

- The Continuation sheet is a separate sheet when the URLA is being manually completed. Sign the URLA-Continuation Sheet to acknowledge and agree that this supplemental information is accurate.
- If the URLA is being used with the URLA-Additional Borrower, sign the URLA-Continuation Sheet to acknowledge and agree that this supplemental information is accurate.



Unmarried Addendum

- This optional form is completed by the Lender for each Borrower with an unmarried status only when: A Borrower selected Unmarried for Marital Status on the URLA or URLA-Additional Borrower forms under Section 1a.
- Personal Information, AND The information must be collected to determine how State property laws directly or indirectly affecting creditworthiness apply, including ensuring clear title.



Fannie and Freddie

May 2020 – Instructions on completing the new 1003.

https://singlefamily.fanniemae.com/media/17391/display

- December 8th 2020 Fannie created a 13-page Release Notes document answering even more questions.
- This can be found at:

https://singlefamily.fanniemae.com/media/24521/display







Any Questions? Thank You!